



TIDER GLASS

Quality makes Trust, Trust makes Cooperation

2021-06

08

Tuesday

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Anniversary Celebration of Tider Glass



On May 18th, Tider Glass celebrated her 11th Anniversary, looking back, we take pride in our team and feel obliged to all our customers. It is our loyal and industrious team that brought Tider glass to its success today and we will move on to a better stage. Ever since her founding,

Tider Glass values our employees in the same way as our customers. We together built up a winning team and we will surely grow stronger and serve our customers better.



What's going on in the Chinese glass industry



Together with the endless increase of float glass price, the unexpected lack of containers in the market sounds also somehow ridiculous. Even with the price of containers triples, we find it difficult to make a booking! Shipping lines don't respect the contract as well and many so called chartered cargoes are laid off everywhere. Lines also cancels many PODs in China, especially those inland ports. Experts are expecting both raw material and liner price may rise to a historical peak point some time this year, leaving the whole export industry somehow depressed. Due to China government's promise

and effort on reaching Carbon neutral target, more and more old float glass lines are shut down in North China, it adds to the limit of glass supply. Many fabricators are suffering from the high glass cost, and now the ocean freight seems to be the last straw.



Factory 1: No. 157, Kangmei Glass Industry Zone, Dongshan, Zhang Zhou, China

Factory 2: No. 251, Jishan Development Zone, Changtai, Zhang Zhou, China

What's Happening at Tider Glass factories:

Though the direct connect between our end customers and Tider is limited due to the Corona Virus restriction, our customers are still pushing hard ahead some new project with us through their team or agent in China perfectly and carefully. Through the personal contacts, we checked out documents and certificates, discussed the order status carried out and new innovations to come, we all have confidence that the cooperation will grow stronger and through mutual effort the market share of our customers will surely grow bigger. The early birds will catch more worms!





Staff of the Month

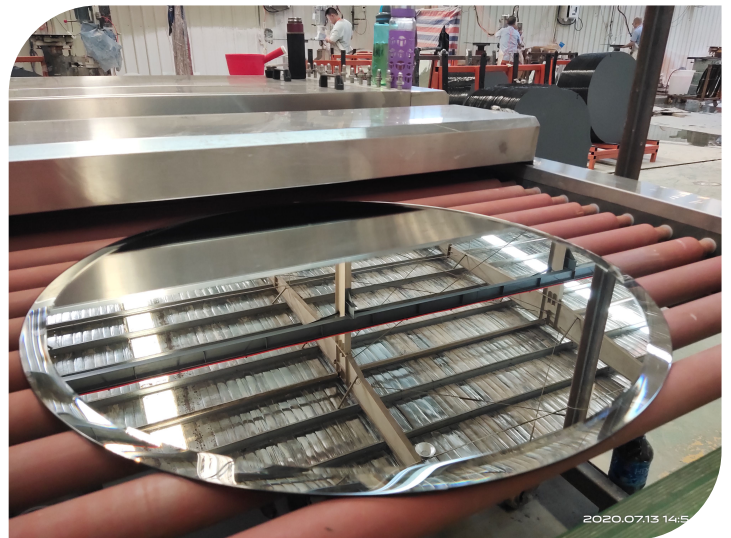
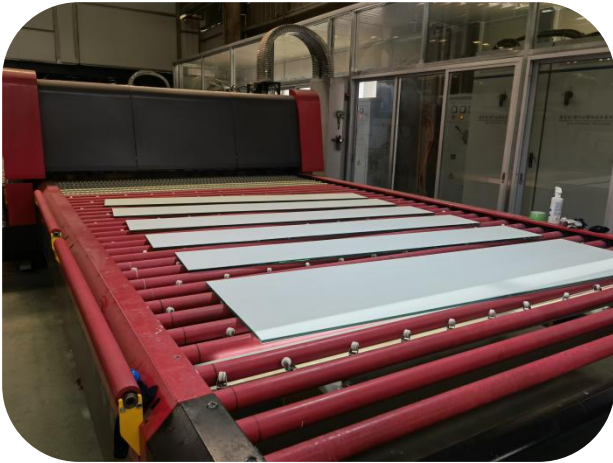
Mr. Lao He

Mr. He, known as Lao He by all our staff, is not a man of many words. He always smiled timidly when you talk to him and answers shortly in low voice. But when he works in his kingdom of wood crates, he worked like a warrior. He designed the crates perfectly for each and every customer, taking different thickness and sizes of wood strips for different part of crates. When you see he putting up the crates, you can feel the same way you are watching a pianist playing the master piece! Out of thousands of crates we delivered every year, we didn't even have a single claim on our packing from our customers! He is a safety guard for our glass products and the best entertainment of him is a glass of Chinese whiskey in the evening after a day's hard work.



A Small Tip

With the growing demand for glass products from China and container shortages, congestion at certain ports, the overall lead time is becoming longer than normal. Furthermore, the optimistic expectation of Sino-US trade negotiation in the near future may lead to another booming of orders for China fabricators. Therefore, earlier planning of orders and closer communication between the supply chain is becoming more and more important. For regular orders, we are working with our customers to establish stocking program to speed up the delivery so that they can enjoy the advantage of faster delivery during competition.



Scene around

About 30 minute drive from our factory, there is a Hot Spring Hotel called "Half Moon Mountain". It is a natural resources, though not so famous as Yellow Stone Natural Park, the natural hot spring measures about 136 Fahrenheit degree, containing rich minerals and trace elements. Families like to go SPA there for the weekend, especially the ladies, as there is story that the spring can make women more beautiful and charming.



Famous Confucius Saying

In Chinese Pronunciation: [qīng nuò bì guǎ xìn]

Meaning: If a man make promises too easily, you can expect he will seldom keep them.

English Counterparts: Better deny at once than promise long

*** If you know similar English idiom or proverb, please mail us and you will win our small gift and sincere appreciation.

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